



E-Learning Course Title: An Introduction to Negotiation Skills & Strategies

Registration Fee (including GST):-1500/-

About E-Learning Program: - This course provides an introduction to Negotiation Skills & Strategies

E- Learning Course Coverage: - This course is covered in 2 modules. Each module takes us through the various concepts of Negotiation Skills and Strategies.

At various points of your life you will constantly be in situations where you could negotiate to better your position. Buying a car, buying a house, while on vacation, with your family members, at your job negotiating your salary and benefits. You will be able to apply your new skill set after taking this course.

In this course we cover negotiations from every angle.

- Must have skills to negotiate properly
- Planning your negotiation
- Give and take - trading
- Common techniques to maximize your advantage
- Body language to use, and NOT use
- And lots more negotiation skills

Thanks & Regards

NPC Team

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